Message Text

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HONG KONG FOR REGIONAL TREASURY REPRESENTATIVE

E. O. 11652: NA

TAGS: EWWT, EFIN, RP

SUBJECT: PHILIPPINES OBTAINS \$158 MILLION NORWEGIAN SHIP LOAN

- 1. NORWEGIAN LOAN TO THE PHILIPPINES FOR PURCHASE OF SHIPS WAS GIVEN FRONT-PAGE TREATMENT IN MANILA PRESS ON FEBRUARY 6. LOAN SIGNED BY GENEROSO TANSECO, PRESIDENT OF PHILIPPINE NATIONAL LINES, AND BUE BRUN, NORWEGIAN AMBASSADOR-AT-LARGE.
- 2. CAPT. VIC BOSCO, MARITIME INDUSTRY AUTHORITY (MIA), HAS TOLD EMBASSY OFFICER THAT LOAN IS FOR \$158 MILLION, \$126 MILLION OF WHICH WILL BE APPLIED TO CONSTRUCTION OF OCEAN-GOING SHIPS (ABOUT 20,000 DWT) IN NORWAY, THE REMAINING \$32 MILLION FOR SUPPLIES AND SERVICES FOR CONSTRUCTION IN PHILIPPINES OF INTERISLAND VESSELS (2,000 TO 3,000 DWT). BOSCO SAID THERE ARE A NUMBER OF DETAILS YET TO BE WORKED OUT. SPECIFICATIONS HAVE NOT BEEN DETERMINED, AND DISCUSSION WITH THE END-USERS--PHILIPPINE COMMERCIAL LINES WHICH WILL LEASE THE SHIPS FROM THE GOP--WILL NOT BE COMPLETED UNTIL ABOUT MID-MAY. TOTAL NUMBER OF SHIPS LIMITED OFFICIAL USE

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TO BE FINANCED THEREFORE UNCERTAIN. ALSO, PHILIPPINE YARDS TO PARTICIPATE IN THE INTERISLAND PROGRAM HAVE NOT BEEN SELECTED. BOSCO SAID ONLY ABOUT FIVE WOULD BE QUALIFIED.

3. ACCORDING TO BOSCO, THE LENDER IS THE GOVERNMENT OF NORWAY, WITH 10 PERCENT BEING PUT UP BY A BANK CONSORTIUM HEADED BY NORWEGIAN CREDIT BANK. LOAN IS PAYABLE BY BORROWER (GOP) IN

15 YEARS WITH THREE-YEAR GRACE PERIOD, AND GON, THROUGH EXPORT FINANCE CREDIT GUARANTEE OFFICE, IS SUBSIDIZING ONE-THIRD OF 9 PERCENT INTEREST CHARGES, WITH RESULTING INTEREST TO BORROWER OF 6 PERCENT. IN VIEW OF ISSUES YET TO BE RESOLVED, BOSCO THOUGHT THAT DRAW-DOWNS WOULD NOT BEGIN UNTIL THE LATTER PART OF 1977 WITH FULL DISBURSEMENT BY 1979.

- 4. AS AN INSTRUCTIVE COMMENT ON THE WAY THINGS ARE SOMETIMES DONE HERE, A CENTRAL BANK (CB) OFFICIAL IN THE EXTERNAL DEBT MANAGEMENT OFFICE TOLD EMBASSY OFFICER THAT SHE WAS SURPRISED TO READ OF THE LOAN IN THE PRESS, AND THAT THE CB HAD NOT PARTICIPATED IN THE NEGOTIATIONS, "AS WE SHOULD HAVE."
- 5. AFTER LOAN SIGNED AT MALACANANG, PRES. MARCOS TOOK OCCASION TO COMMENT THAT PHILIPPINE SHIPS CARRY ONLY 7.8 PERCENT OF RP FOREIGN TRADE (1974), THAT FREIGHT PAYMENTS AMOUNT TO \$600 MILLION PER YEAR(GROSS), AND THAT SUGAR EXPORTS AND WHEAT IMPORTS ARE EXAMBPLES OF CARGOES THAT SHOULD BE SHIPPED IN RP BOTTOMS.
- 6. AMB. BRUN NOTED THAT WITH NORTH SEA OIL REVENUES, NORWAY WOULD HAVE EXCESS FUNDS FOR ASSISTANCE AND INVESTMENTS ABROAD, AND OFFERED NORWAY'S COOPERATION IN OIL RESEARCH, HYDROELECTRIC DEVELOPMENT, AND FISHERIES.
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